

**EW EUROWAG**

**INVESTOR  
FACTSHEET**



"We are building the industry's first digital platform, which will enable us to help the industry to become clean, fair and efficient."

**Martin Vohánka**  
CEO and founder



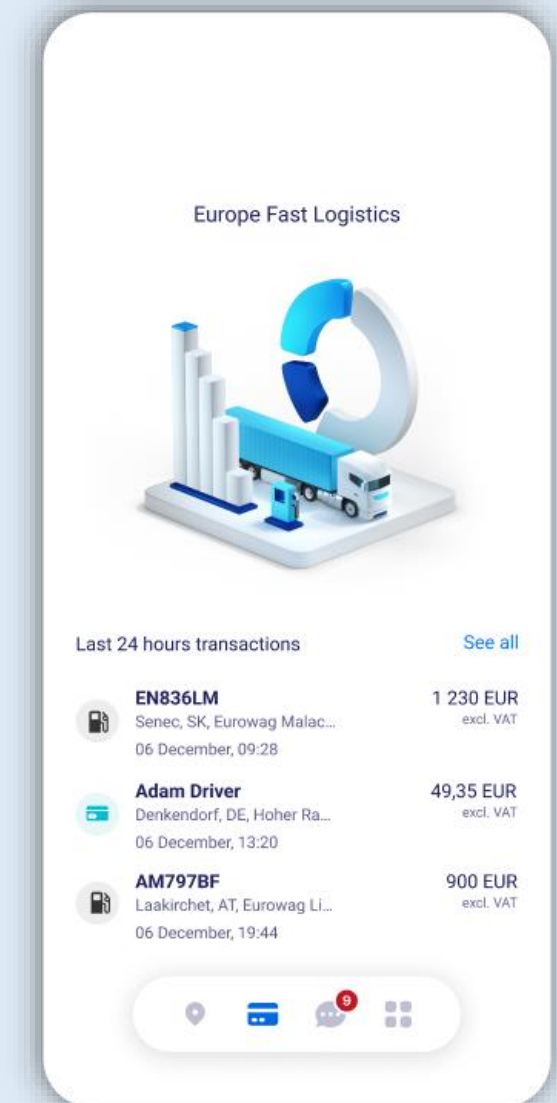
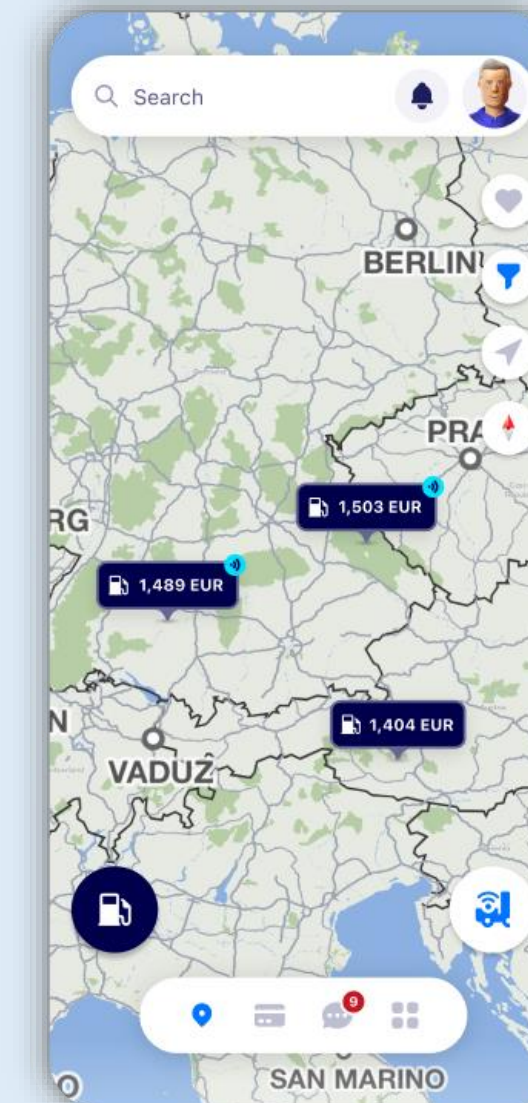
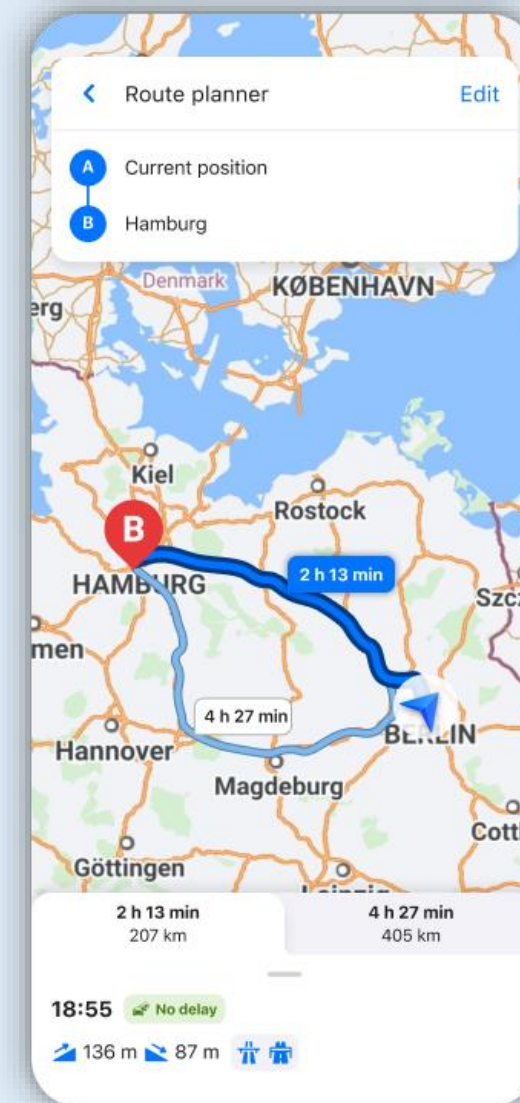
Eurowag is a leading pan-European integrated payment and mobility platform, focused on the commercial road transportation industry.

Founded  
**1995**

Employees  
**~1,900**

Active trucks  
**302,076**

Fuel stations (payment network)  
**~15,000**



Eurowag leadership team

Contact us:

[investors@eurowag.com](mailto:investors@eurowag.com)

Website:

[investors.eurowag.com](https://investors.eurowag.com)

Social media:



**Proven track  
record of growth**



**Net revenue**  
**€292.5m**  
+14.0%

**Adj. EBITDA**  
**€121.7m**  
+12.0%  
*Margin flat: 41.6%*

**Adj. cash EBITDA**  
**€88.7%**  
+23.2%

**Adj. EPS**  
**4.65p**  
-1.84p

**Capitalised R&D**  
**€35.0m**  
-7.9%

**Net leverage**  
**2.3x**  
*FY 2023: 2.9x*

# Creating the industry's first digital platform

that provides day-to-day operational support, advice and efficiency-enhancing guidance



Transport management



Overview of your finances



Advanced fleet management

**EW Office** Dashboard

**Eurowag credit**  
Remaining: 15 000,00 EUR  
0 EUR to 30 000,00 EUR  
All unpaid: 10 000,00 EUR  
Overdue: 5 000,00 EUR  
Not yet invoiced: 5 000,00 EUR

**Acceptance network status**  
7 Recently visited, 2 Favourites, 12 All

- ORLEN - Za Váhom, 920 03 Hlohovec, Slovensko (CZ) - General limitation - 5 days remaining
- ORLEN - Za Váhom, 920 03 Hlohovec, Slovensko (CZ) - General limitation - 5 days remaining
- ORLEN - Shipston Rd, Stratford-upon-Avon CV37 7LP, Spojené království (GB) - Refueling limitations/restrictions/limits - Starting in 2 days
- ORLEN - Chomutov - V Alejích, V Alejích 5381, (CZ1480) (CZ) - General limitation - Starting in 8 days

**My deposits**  
Add credit

- 20 000,00 PLN (Spent in last 14 days) - 5 123,90 PLN
- 2 000,00 EUR (Spent in last 14 days) - 822,20 EUR

**CO2 emissions**  
Until we get more fleet consumption data, we are not able to calculate your carbon footprint.  
Offset your CO2 footprint  
or explore the impact of different fuels on emissions

**Latest news**  
New additions to our...  
Customer Care line to...  
New additions to our...  
Customer Care line to...

**Mobile Map**  
1,437 EUR  
1,503 EUR  
1,489 EUR  
1,404 EUR

**Mobile Navigation**  
900 m Sportplatzring  
4 h 38 m, 364 km - 13:25  
25t, 4,5 m, 90 km/h, 87 km/h

Save up to 150 EUR per month on vehicle fuel  
Fuel up now, pay later  
Instant tax refund for all invoices  
Order for free

## Investment case



**Significant market opportunity**  
with €9 billion addressable market today

**Resilience through business cycles**  
with consistent double-digit net revenue and  
adjusted EBITDA growth

**Robust business model**  
with above 40% adjusted EBITDA margin and  
strong cash generation

**Innovative solutions**  
Improvements in revenue, cash flow and  
carbon reduction