

An aerial photograph of a multi-lane highway cutting through a dense, lush green forest. The road is dark asphalt with white lane markings. A large white truck with an orange cab is traveling in the right lane, and a smaller dark car is in the left lane further ahead. The text 'EW EUROWAG' is in the top right corner, 'W.A.G payment solutions plc' is in the upper middle, 'Go far. / eurowag.com' is in the bottom left, and 'Copyright © 2025, W.A.G. payment solutions, a.s.' is in the bottom right.

EW EUROWAG

W.A.G payment solutions plc

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30 YEARS of Driving Together

Eurowag established

1995

Electronic solution for toll

2006

2000

Launched EW Payment Services (Fuel Card)



Licence of EETS provider

2017



EVA onboard unit

2020



Energy payments via mobile app

2021

Soft-Launch of EW Office

2024

EW Office Live + Initial migration of customers

2025

Launched tax refund services

2014

Acquisitions

2023

RAEMON

PRINCIP

Aldobec technologies

Hi Software development

Sygić

AD

KomTeS
Powered by Eurolog

WebEye
A Eurolog Company

INELO

Established partnerships with OEMs

2026

EW Office

Digital platform is live with 35% customers actively using the platform as at Q1 2026

Who We Are

Eurowag is a leading technology company transforming the Commercial Road Transport ("CRT") industry in Europe, with a purpose to make it clean, fair and efficient.

Founded 1995	Employees ~2,000	Countries of operation 25
LSE listed 2021	Constituent FTSE 250	Market cap² £710m
Active trucks ~322k	Fuel stations ~17k	Alternative fuel stations ~2.2k
Countries offering Toll 23	EETS¹ licensed countries 13	Countries offering tax refund 32

Pan-European Presence

- 25 countries in operation
- 19 commercial offices

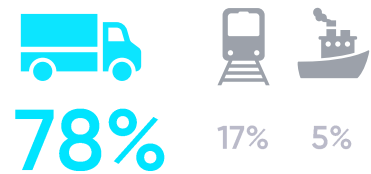


Toll Network: 13 EETS & 23 countries
Fuel Network: ~17,000 acceptance points

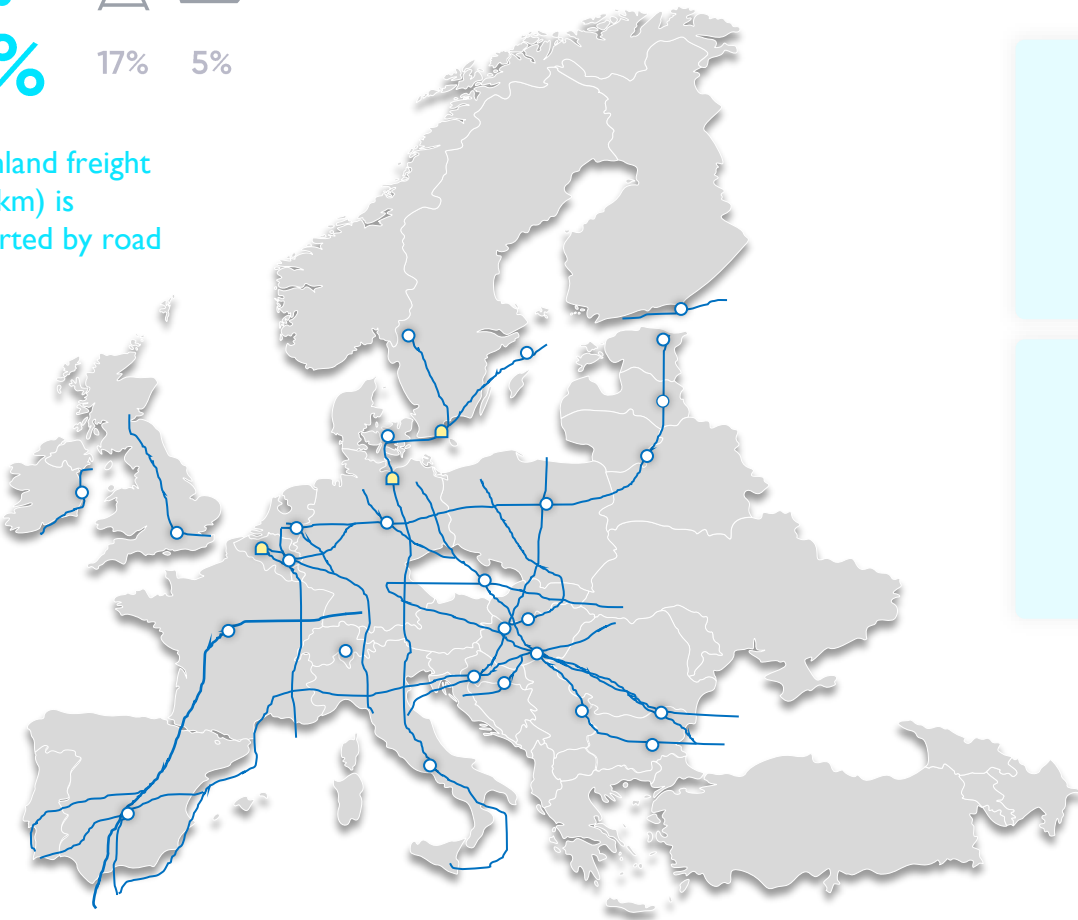
Notes: All figures as at 31 December 2025 unless otherwise stated (1) EETS: European Electronic Toll Service (2) Market cap as at 30 June 2026.

Commercial Road Transport Industry

Capturing the Pan-European Trucking Opportunity

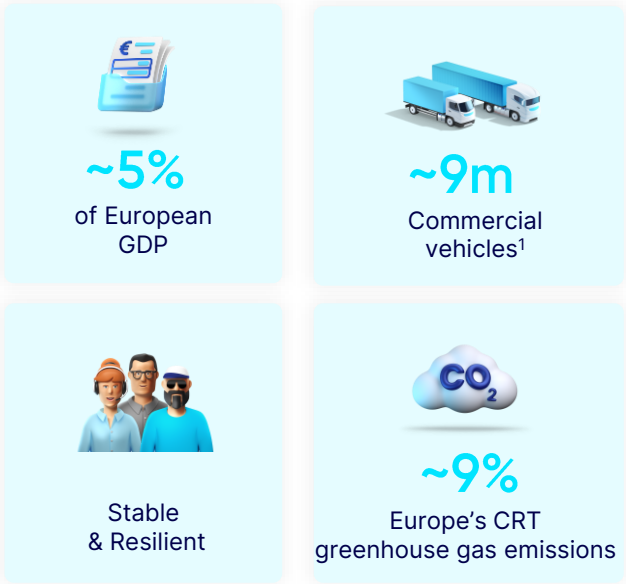


of EU inland freight (tonne-km) is transported by road

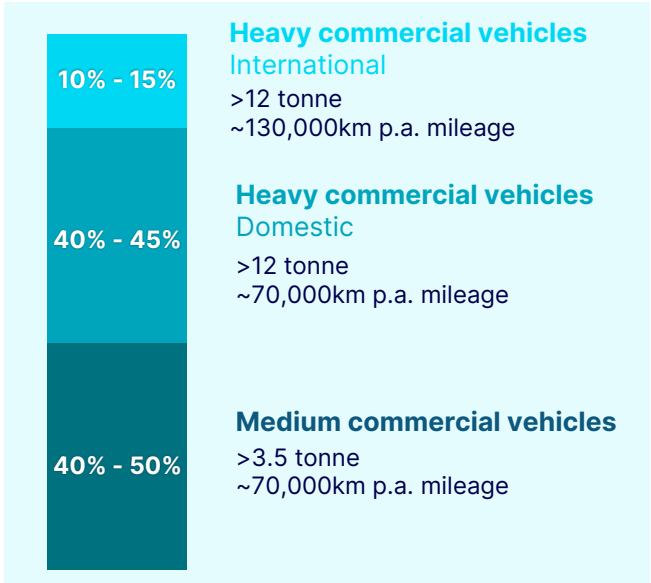


Major regional transport routes

CRT Industry in Europe



9m European CRT trucks



Total Addressable Market

Total addressable market today....

€10bn
with current service offers



....future market

€25bn
with expanded service offers

Sources: Fitch/BMI, Eurostat, ACEA, industry reports, TÜİK, European Union Statistical Pocketbook , and Company data and estimates
Note: (1) Includes Medium & Heavy commercial vehicles (>3,5 tonne). (2) Commercial Road Transport.

Commercial Road Transport Industry

Customer Needs



Owner

Cash Flow pressure & high regulatory environment



Dispatcher

High Administrative burden & limited tools



Driver

Stressful driving conditions & compliance

Customer Pain Points

Fragmented



>90%

of operators are SMEs and lack access to technology & data insights

Complex Adm. Tasks



+30

Different Administrative Tasks

Multiple Systems



~10+

Disconnected and analogue systems to operate at the same time

Low Profitability



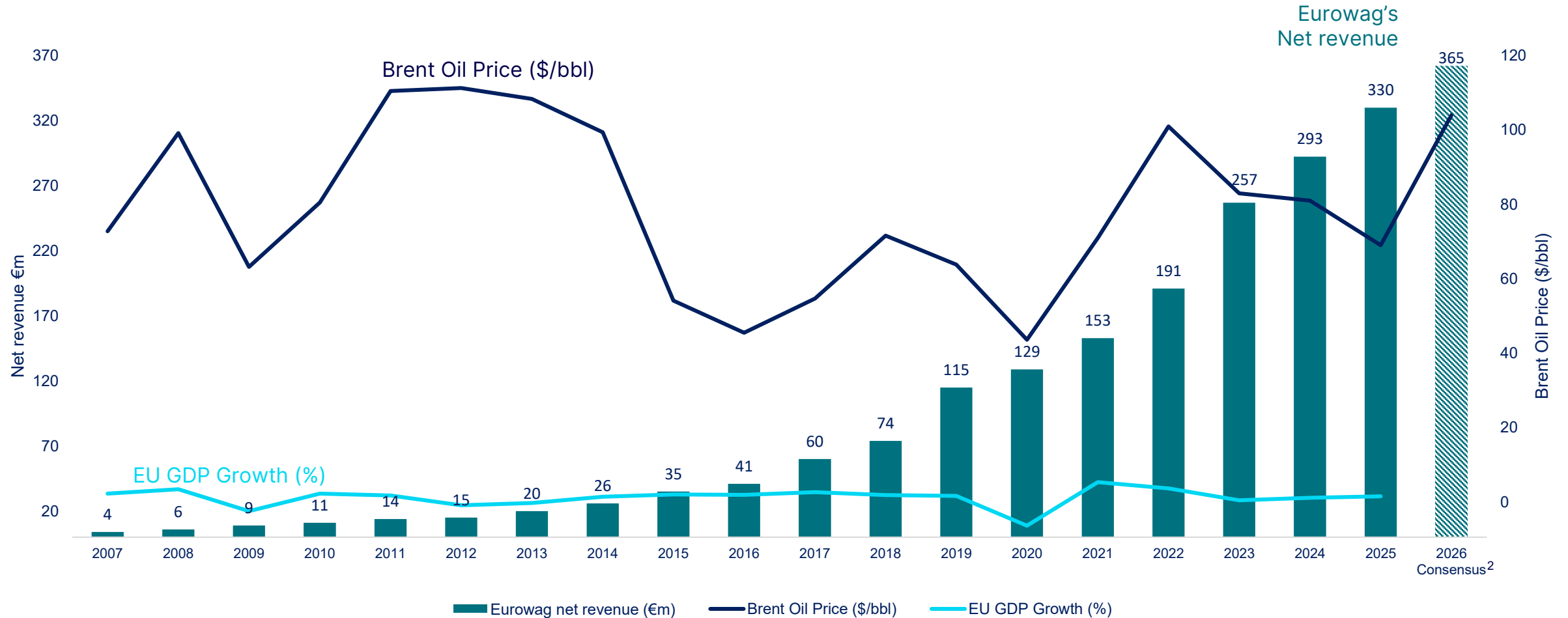
3% – 5%

Margins

Cash flow pressure and limited access to financing

18 Years of Uninterrupted Growth

Despite Oil Price Volatility & Macroeconomic Headwinds



Built First Fully Integrated Digital Platform: Eurowag Office

Addressing our Customer Needs

EW Office unlocks significant value for our customers:

- Accurate real-time cost calculations & optimal routes
- Up to 10% reduction in costs
- Up to 50% reduction in daily administrative tasks
- 0.5 tCO₂e avoided customer emissions per active truck per year
- Compliance with regulation

Becoming the Operating System of the CRT Industry in Europe



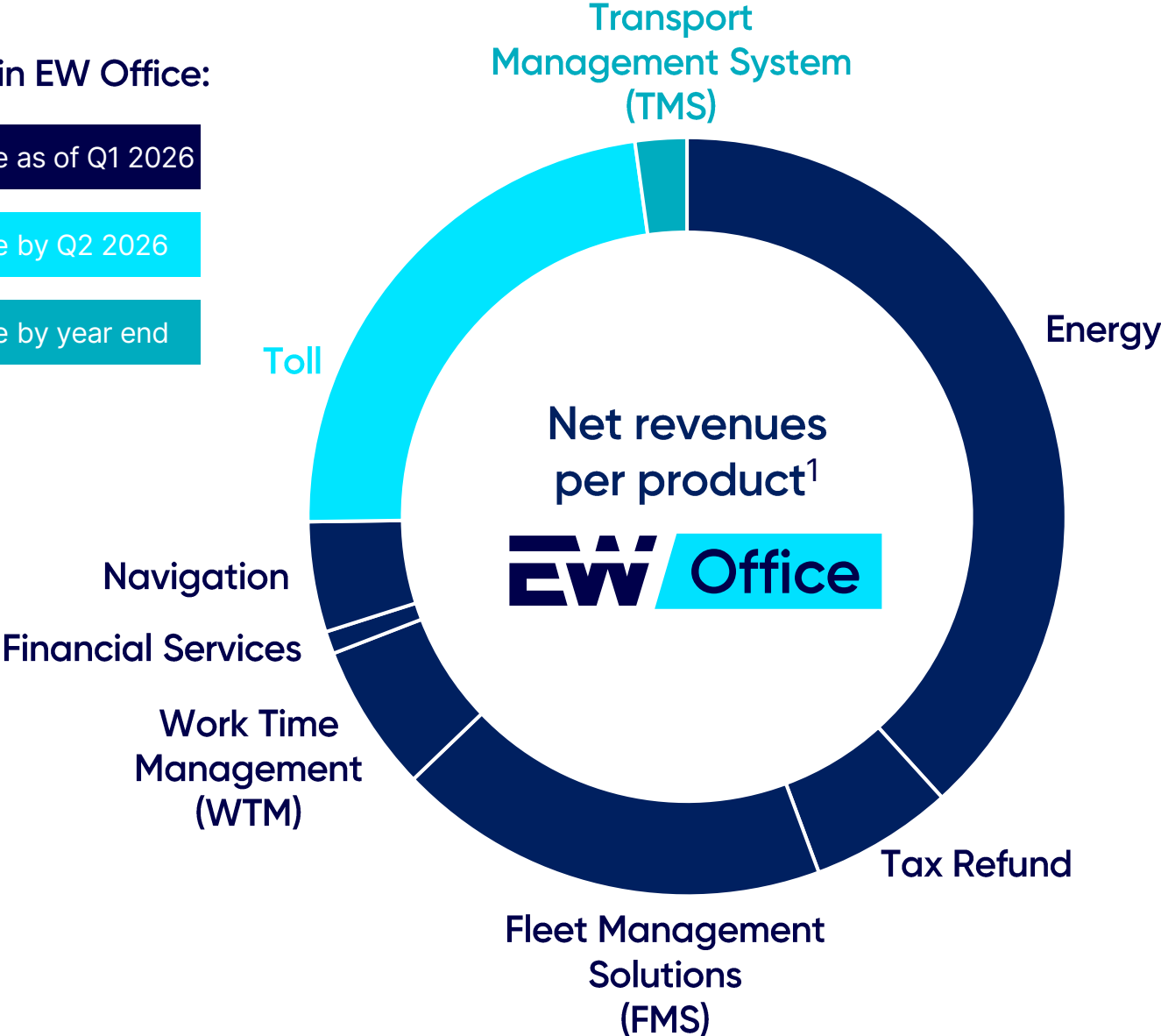
We not only integrate services, but offer a unique differentiated value proposition for our customers

Eurowag Office Progress

2026 Year of Migration

Products in EW Office:

- In EW Office as of Q1 2026
- In EW Office by Q2 2026
- In EW Office by year end



Majority of our core services already in EW Office Platform:
Some of the additional or new features still in progress

- Energy
 - Tax Refund
 - Fleet Management Solutions
 - Work Time Management
 - Navigation
 - Financial Services
- Toll:
- EETS EVA already in EW Office
 - Other toll providers & national tolls planned for Q2 2026

Transport Management Solutions: planned for YE 2026²

35% customers actively using the platform as of Q1 2026

Majority of customers by end of 2026²

Notes: (1) Net revenues generated by these products in FY 2025 (2) Forward Looking Statements

Eurowag Office: A Platform Built to Win

Strong competitive moats

Competitive Advantages behind Eurowag Office

1. Deep Industry Expertise

We understand the problem better than anyone else

- Deep expertise across Europe's highly regulated road transport industry
- 360° understanding of the entire customer journey
- Purpose-built solutions simplifying complex customer operations

2. Network & Physical Infrastructure

Years to build, difficult to replicate

- 30 yrs. building trusted relationships & market leadership
- Licenses and network built over decades
- Proprietary infrastructure powering services and data

3. Unparalleled Proprietary Data

Powering unique customer insights and intelligent solutions

- Connected hardware capturing proprietary data across every journey
- Deep and broad proprietary data from millions of daily customer interactions
- Real time data enabling smarter and faster decisions

4. Architectural strength enabling innovation

Built for Scale. Designed to Evolve

- Cloud-based modular architecture
- Open ecosystem through APIs
- Secure and resilient
- One integrated platform replacing multiple disconnected systems

Turning Proprietary Data into Customer Value

Examples of AI solutions already delivering value for customers and Eurowag

Customer-facing AI solutions: purpose-built AI addressing customers' biggest operational pain points

Intelligent Cost Calculator

Un-matched speed and accuracy in costs calculations

The screenshot shows a web application for calculating transport costs. It features a table with columns for 'ARRIVAL' (date and time) and 'LOCATION' (address and distance). Below the table is a search bar and a summary section with fields for weight, distance, time, and cost. The 'Costs' section has tabs for 'AI powered' and 'Manual', showing a comparison of rates and final prices. A 'Save as transport template' button is at the bottom.

ARRIVAL	LOCATION
08:00 15.04.	0 km DE 20457 Hamburg, Hafenstrasse 45
11:05 15.04.	300 km DE 13509 Berlin, Industriegebiet 12
18:50 15.04.	893 km CZ 62700 Brno, Olomoucká 158
08:27 16.04.	1,298 km HU 1103 Budapest, Gyömrői út 150

Search for location, or use gps coordinates

1 244 kg 1,298 km 24h 28m 449 l 416.00 EUR Currency EUR

Costs: AI powered Manual 1.09 EUR/km 1,412.00 EUR

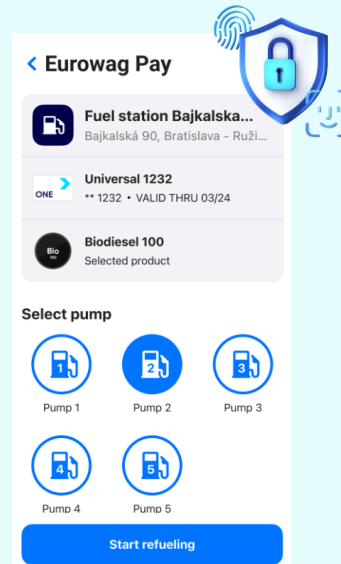
Final price: + 20 % margin 1.30 EUR/km 1,694.40 EUR

Save as transport template Cancel Save transport

Helping customers increase profitability, reduce manual work and make better quoting decisions

Fraud Prevention

Identifying suspicious transactions in real time



Reduces fraud losses while improving customer trust



AI improving Eurowag Operations

- Documents digitisation for onboarding and tax refund
- Sales Efficiency Agents
- Customer Care Agents
- Dynamic Pricing Optimisation

20+ automation and AI initiatives currently in production

Unlike general AI models, Eurowag's AI is powered by millions of proprietary transport transactions generated every day across our integrated platform

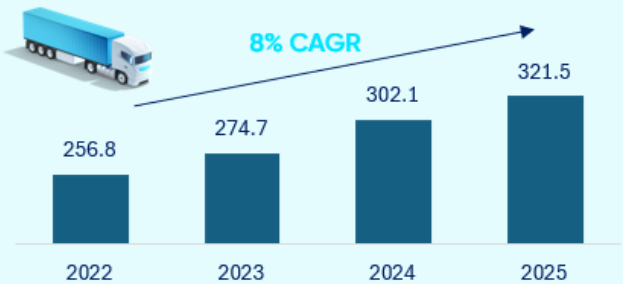
Track Record of Consistent Growth

Growing with High Customer Satisfaction

Attract

FY25: +6.4% to 321.5k trucks

Active trucks (000's)



Engage

FY25: +3.8 pts to 43.8pts

Net Promoter Score (pts.)



Eurowag mobile apps  

Eurowag
Navigation



4.5

+ 11.0 %

Eurowag
Office



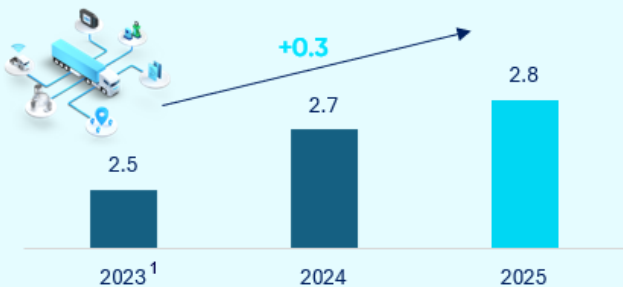
4.7

+ 1.2 %

Monetise

FY25: +0.1 to 2.8 products

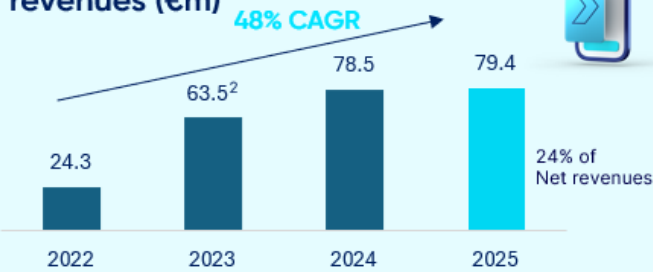
Avg. number of products per truck



Retain

FY25: +1.1% to €79.4m

Subscription
revenues (€m)



Net Promoter Score



Notes: (1) Avg. number of products per truck not tracked by the group prior to FY 2023

FY 2025 Financial Highlights

Strong Growth, Cash Flow Generation, and Reduced Leverage

Net revenue

+12.9% ↑

€330.1m

Adj. EBITDA¹

+8.5% ↑

€132.1m

Margin 40.0%

Adj. cash EBITDA^{1,2}

+10.5% ↑

€98.0m

Margin 29.7%

Adj. Profit Before Tax¹

+11.0% ↑

€51.4m

Adj. basic EPS¹

+3.9% ↑

4.83c

Capitalised R&D

+18.3% ↑

€41.4m

Special dividend

€24.3m

(3.0p per share)

Net leverage³

1.9x ↓

FY 2024: 2.3x



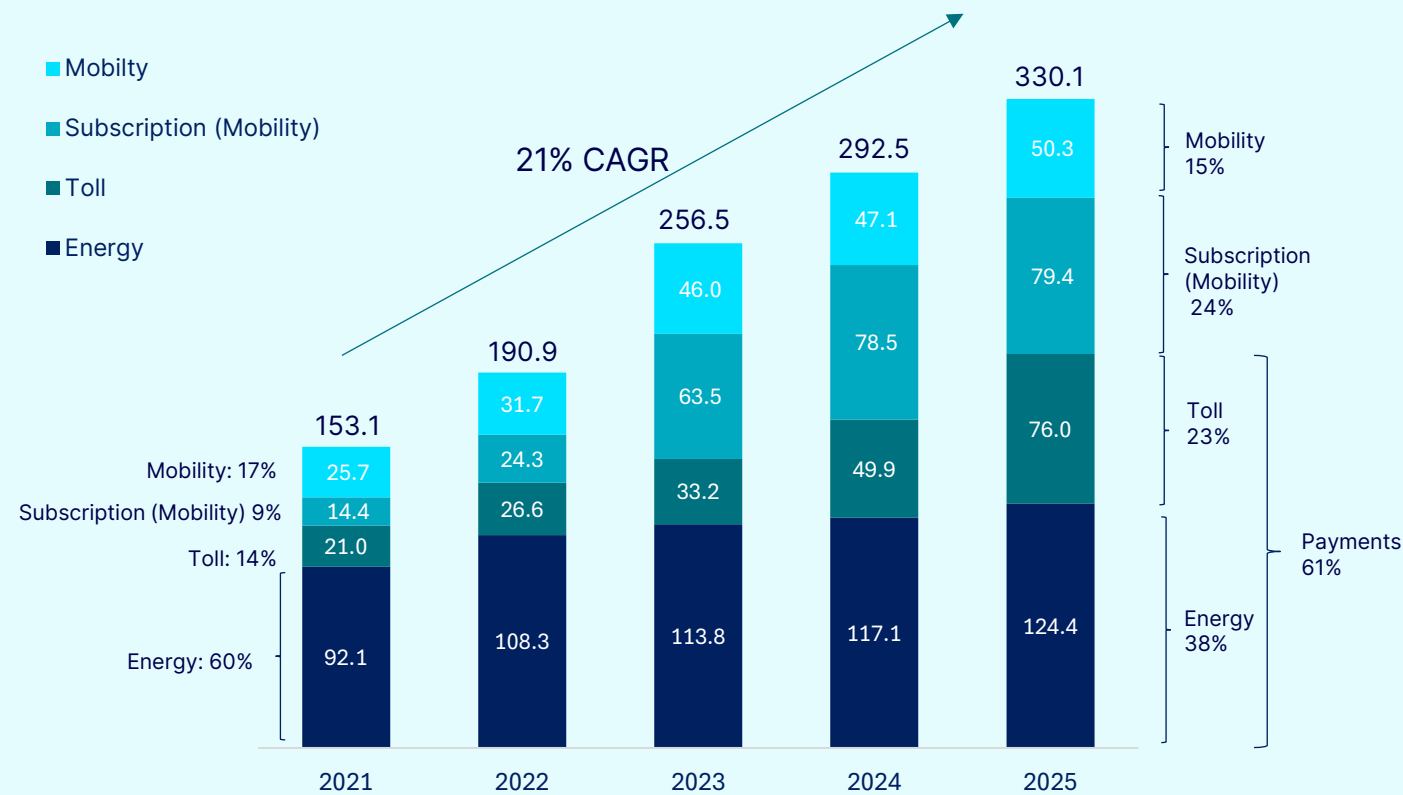
Notes: (1) Adjusted numbers are non-statutory measures. The Group presents various alternative performance measures ("APMs"). Refer to Note 2 of the financial statements included in the Group's Press Release. (2) Adjusted cash EBITDA is defined as Adjusted EBITDA less capitalised R&D plus share-based payments. (3) Net leverage covenant calculation as per bank definition. Please refer to Note 15 of the financial statements included in the Group's Press Release.

Consistently Delivering Strong Growth

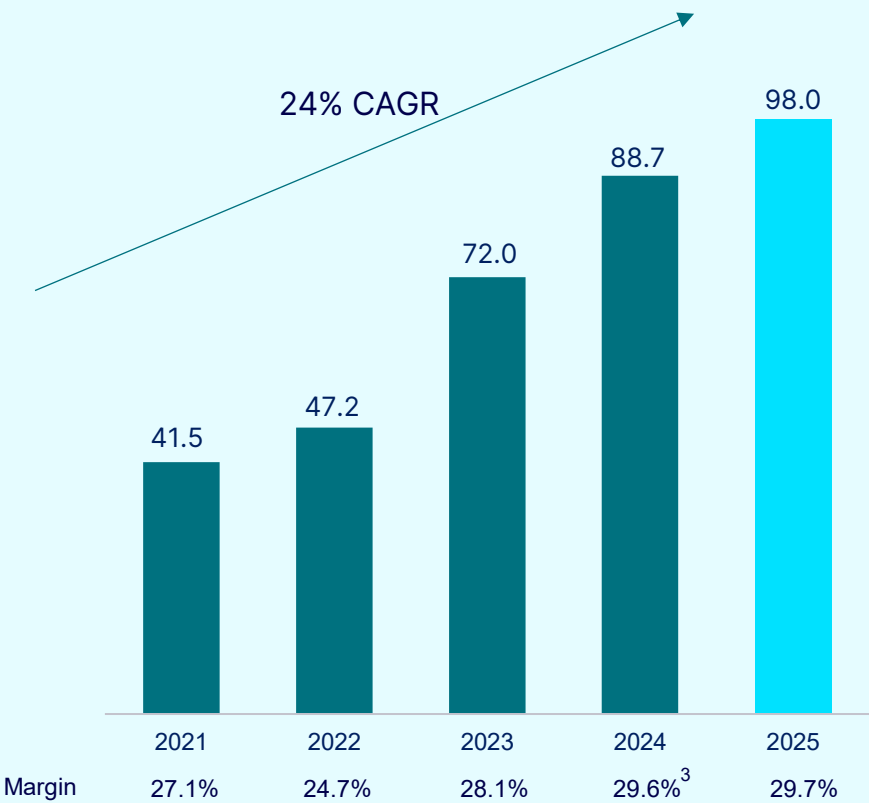
Toll as Main Revenue Stream, Growing 52% year-over-year

Net revenue growth: +12.9% yoy

- Payments: +20.1%
- Mobility: +5.5% excl. Non-CRT¹



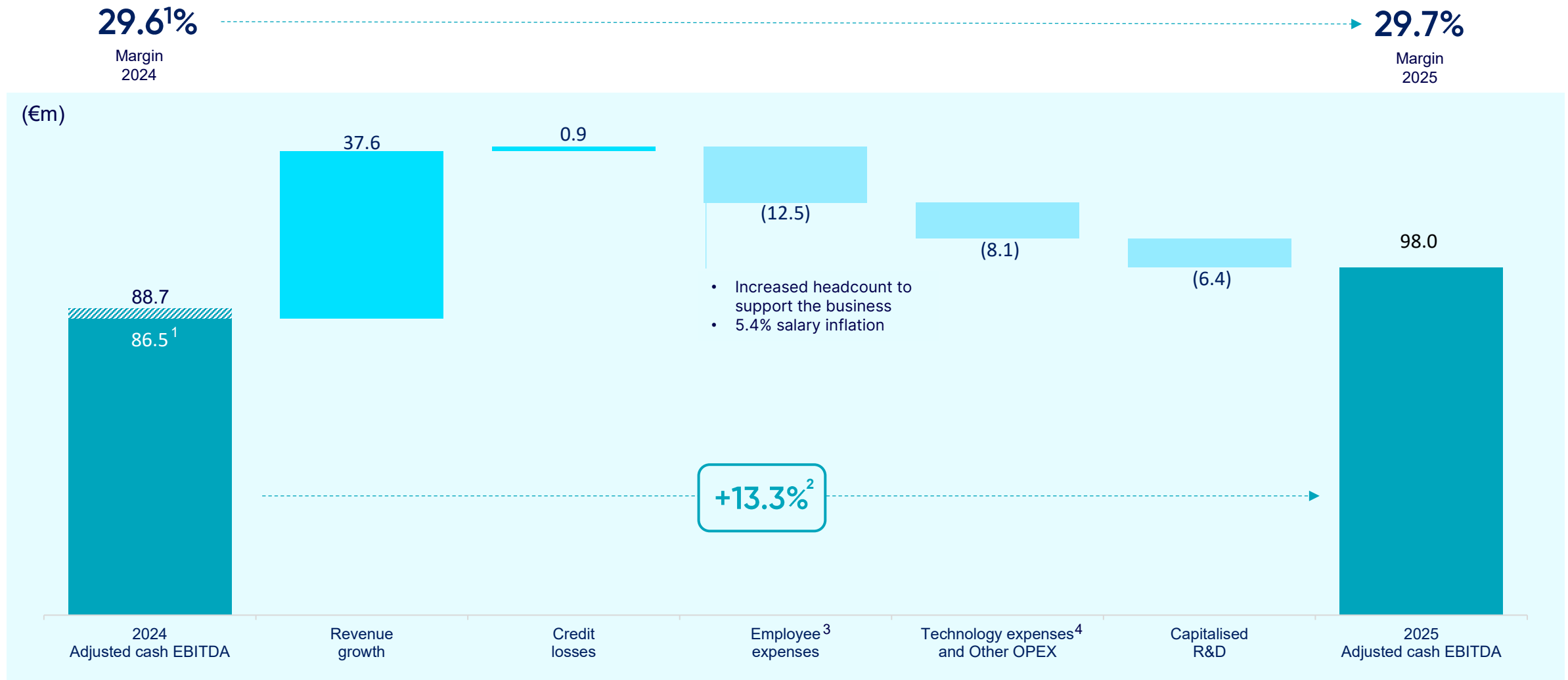
Adj. cash EBITDA² (€m)



Notes : (1) Non-truck revenue such as LGVs, buses and passenger cars (2) Adjusted cash EBITDA is defined as Adjusted EBITDA less capitalised R&D plus share-based payments (3) FY 2024 Adjusted cash EBITDA margin excludes commercial settlement of €2.2m. Including the commercial settlement, Adjusted cash EBITDA margin was 30.3% as reported in the Group's Financial Statements for Fiscal Year 2024.

Solid Adjusted cash EBITDA & Stable Margins

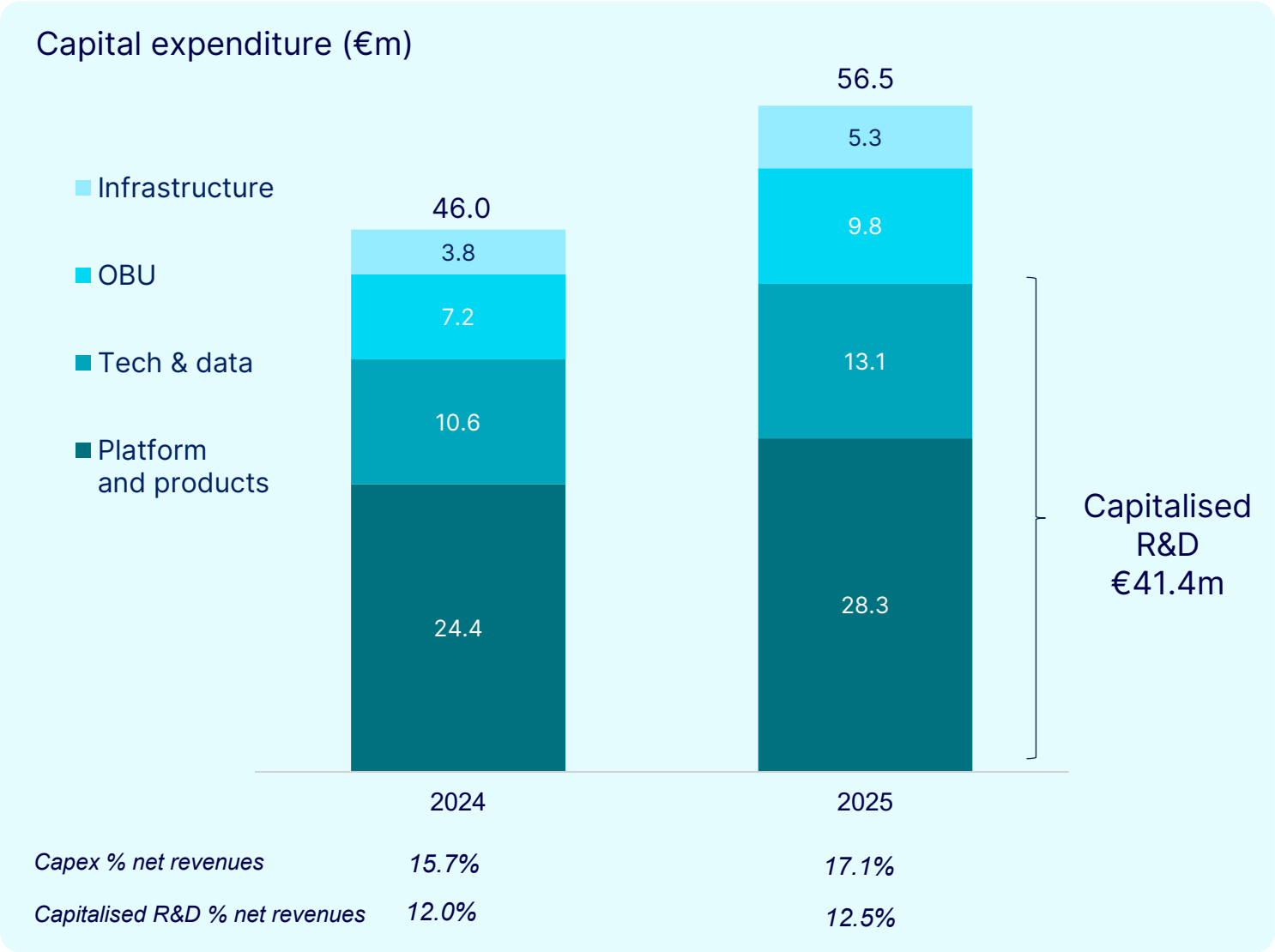
Despite Increased Investments in People and Platform



Notes: (1) FY 2024 Adjusted cash EBITDA excludes commercial settlement of €2.2m. Including the commercial settlement, Adjusted cash EBITDA margin was 30.3% as reported in the Group's Financial Statements for Fiscal Year 2024. (2) Adjusted cash EBITDA growth of 10.5% yoy considering the € 2.2m commercial settlement in FY 2024. (3) Employee expenses exclude €5.2m increase related to share-based payments, consistent with the Adjusted Cash EBITDA methodology. (4) Technology expenses and other OPEX increased by €0.7m and €7.4m respectively. Other OPEX relate mainly to professional services, travel, marketing, facilities etc.

Capital Expenditure

Investing in a Data-Driven, Scalable Platform



Continued development of the EW Office and its products

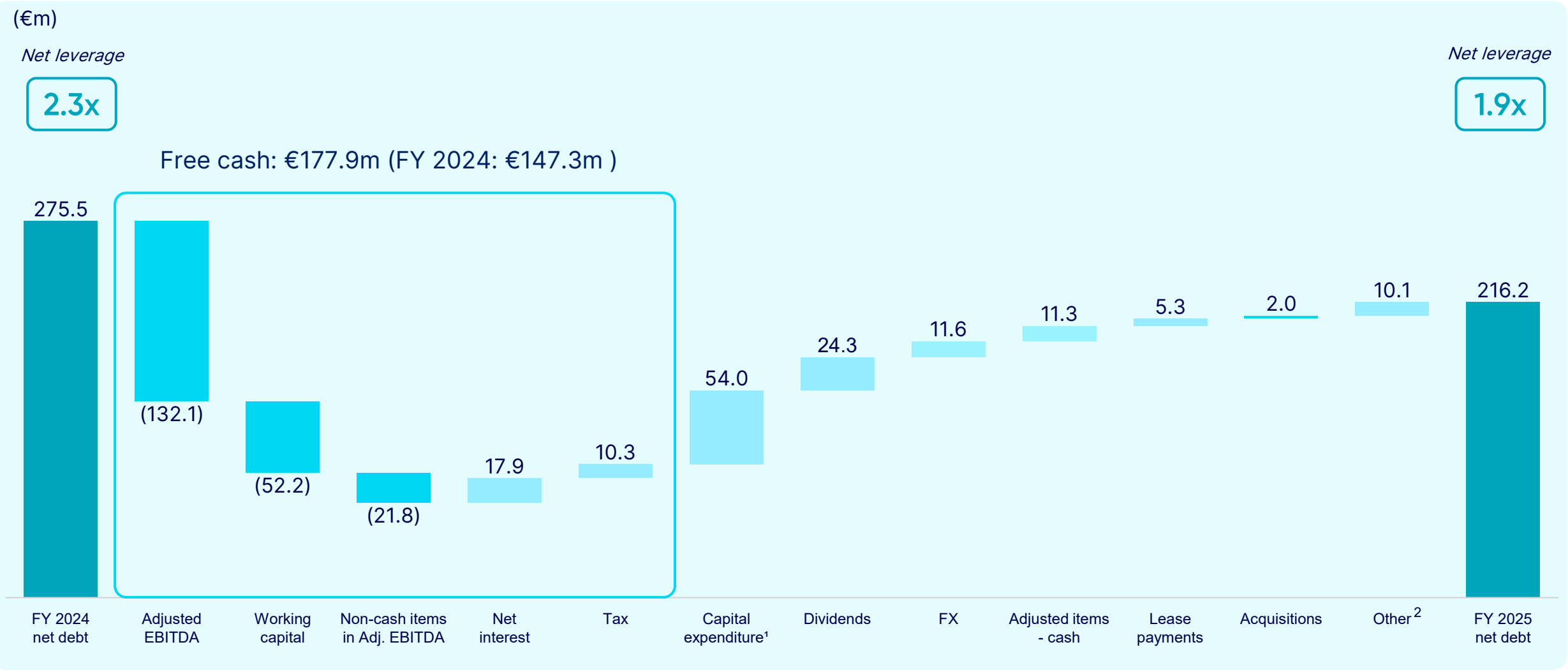
- Capitalised R&D¹ €41.4m
 - €28.3m invested in EW Office platform and its products
 - €13.1m invested in technology & data
- OBUs² €9.8m
 - Enabling growth in Toll and other data solutions
 - Standardising OBU hardware across the organisation
- Infrastructure €5.3m
 - Mainly investments in our truck parks and IT Hardware

Capitalised R&D below the cap level of €50m *excl. OBUs and infrastructure*

Notes: (1) Capitalised R&D includes the development of EW Office, as well as enhancements in technology and data capabilities. (2): On-Board Units, which are a key driver of revenue growth and support the revenues streams in Toll and FMS.

Robust Cash Generation

Decreasing Leverage to 1.9x



Notes: (1) Capex includes proceeds from sales of assets. (2) 'Other' mainly relate to finance costs such as bank guarantees and factoring

Balanced Capital Allocation with Capital Discipline

1

Organic growth

Investing in a modern, scalable and AI enabled platform

- FY 2025:
 - Capitalised R&D €41.4m
 - Total capex €56.5m
- Guidance: Capitalised R&D below cap level of €50m

2

Deleverage

Solid Financial Structure

- FY 2025: 1.9x net leverage¹
- Guidance²: net leverage below 2.0x

3

M&A

Pursue bolt on opportunities

- New products
- New active trucks on the platform

To further enhance cross-sell opportunities

4

Shareholders' returns

Shareholder returns based on free cash flow generation

- FY 2025: €24.3m special dividend (3.0p per share)
- FY 2026: ~€12m special dividend³ (1.5p per share)

FY 2026 Guidance

Net revenue	Low-double digit net revenue growth
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Adjusted EBITDA %	Adjusted EBITDA margin ~40%
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Adjusted cash EBITDA ¹	In the range of €105m - €115m
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Capex	Capitalised R&D below the cap level of €50m (excluding OBU and infrastructure)
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Leverage ratio ²	Expected to remain below 2.0x Within our target range of 1.5x-2.5x
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Outlook

2026 is the year of **migration**.

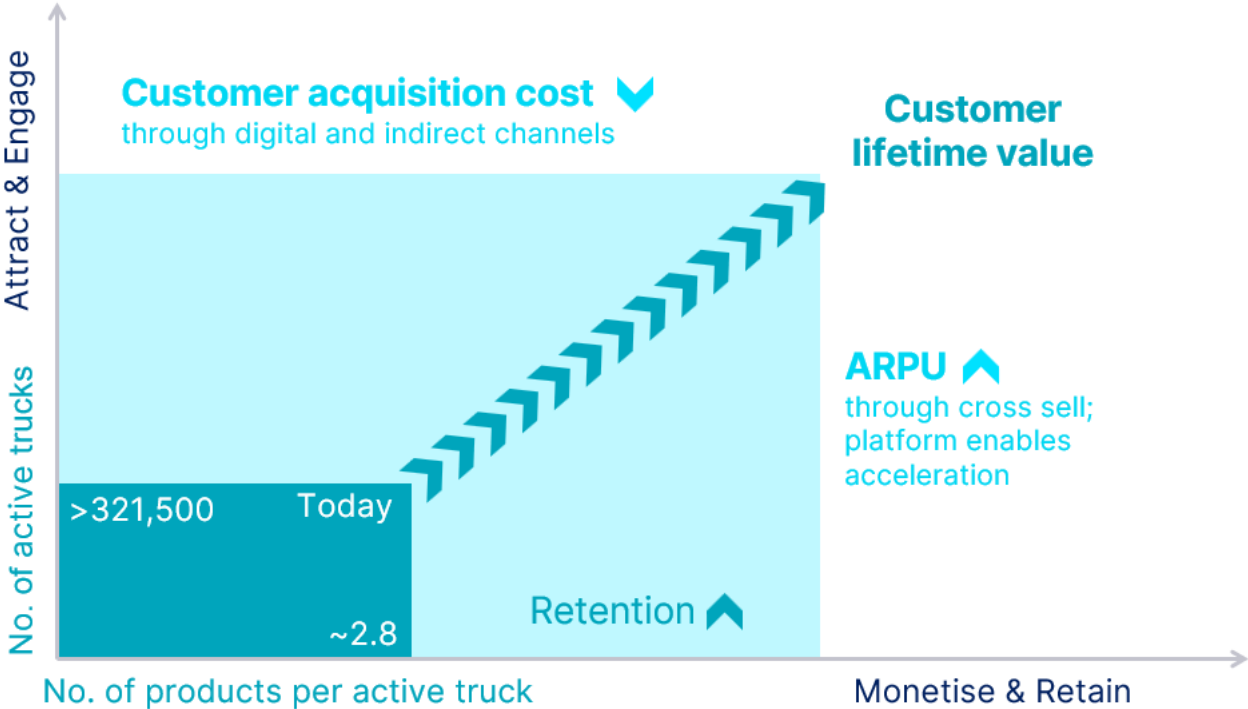
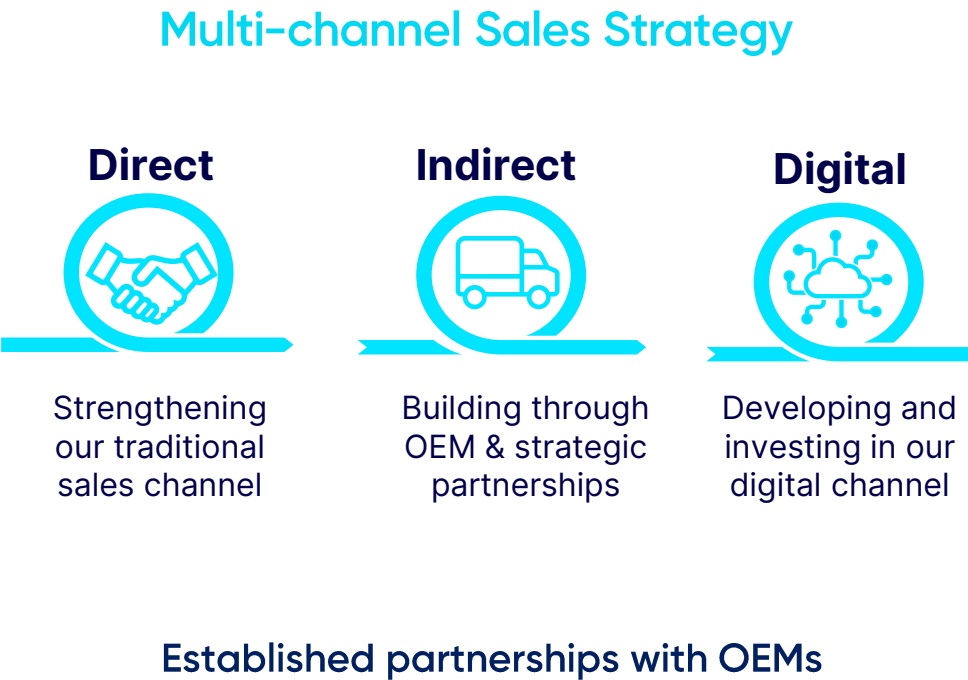
We are laser-focused to have the majority of our customers actively using the platform by the end of the year, while maintaining **robust margins and low-double digit net revenue growth**.

Confidence to deliver in line with market expectations for FY 2026



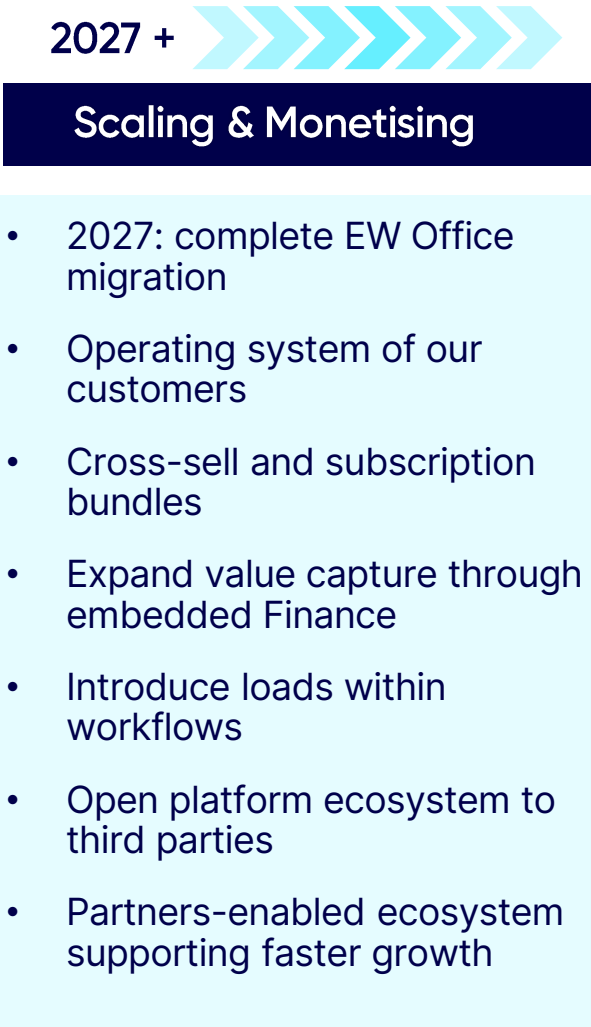
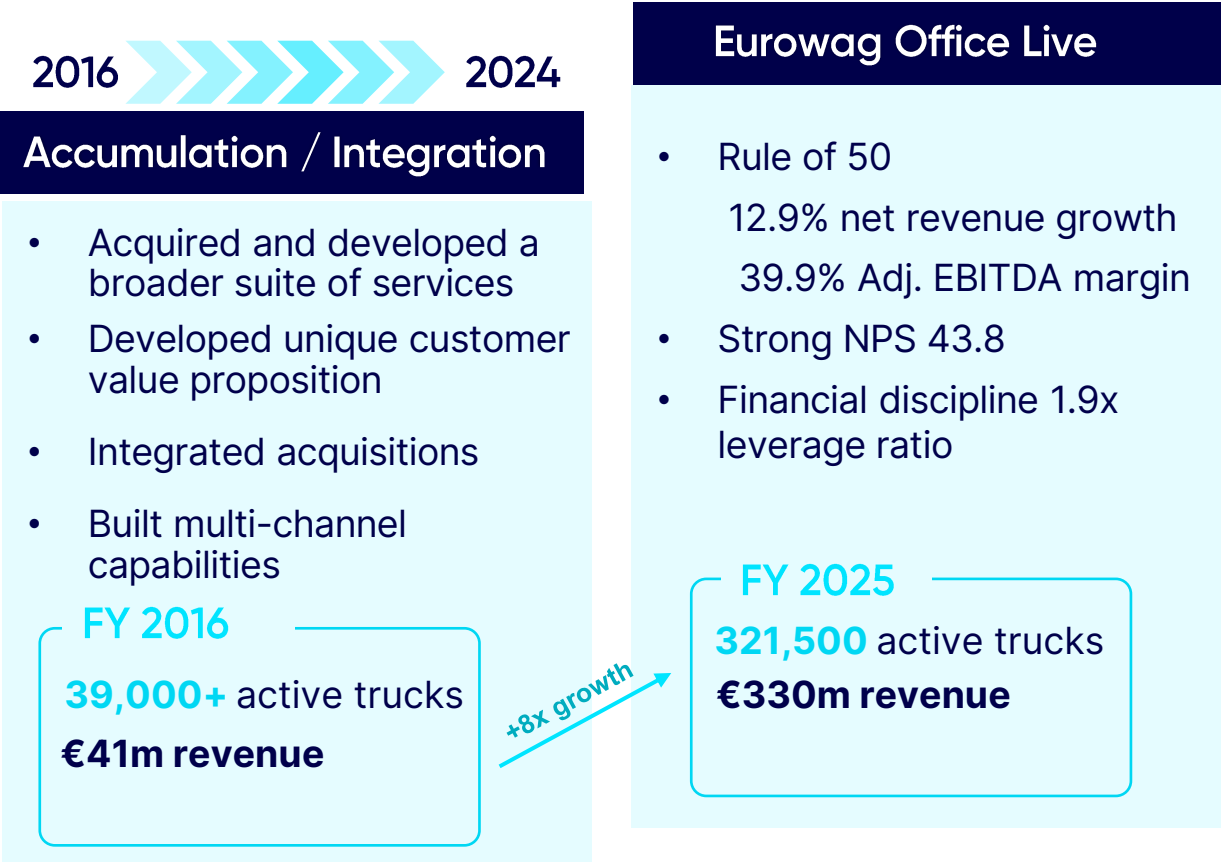
Driving Customer Lifetime Value

Multi-Channel Growth Engine Supporting Long-Term Value Creation



Our Growth Journey

From Integration to Platform Monetisation



Notes: 1) Forward-Looking Statements, see Disclaimer contained within these Materials. (2) Adjusted numbers are non-statutory measures. The Group presents various alternative performance measures ("APMs"). Refer to Note 2 of the financial statements included in the Group's FY 2025 Press Release.

Why Eurowag is Positioned to Win

A Differentiated Business Built for Growth

Founder-led & top-tier leadership

30 years of industry expertise & experienced leadership

Significant market opportunity

With €10 billion addressable market today

Unique competitive moat

Building the operating system for the Commercial Road Transport industry

Unparalleled years of proprietary data, embedded infrastructure, AI embracing

High customer satisfaction and loyalty

43.8 Net Promoter Score

Rule of 50 – growing and profitable

12.9% net revenue growth
40.0% Adjusted EBITDA margin

Financial discipline

1.9x leverage ratio
Special dividend



Founder-led & top-tier leadership



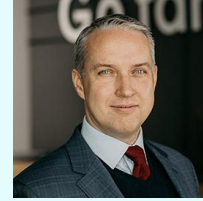
Martin Vohánka
CEO and Founder

- Founded Eurowag in the Czech Republic in 1995
- Developed and scaled the business from an energy payments solution to the first integrated digital platform for the CRT industry in Europe
- His vision is to build a seamless integrated digital ecosystem to revolutionise what is known as the middle mile, to benefit customers, partners and the environment
- MBA from the University of Pittsburgh and lectures at the University of Economics, Prague



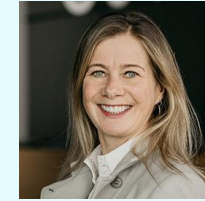
Oskar Zahn
Chief Financial Officer

- Joined Eurowag in 2023
- Previously held the role of CFO at XP Power Limited, one of the world's leading providers of power converter solutions
- CFO of Scapa Group plc and Spearhead International
- Held other senior roles in Teleflex, British Airways, Georgia-Pacific and KPMG
- Honours degree in Finance from the University of South Africa



Ivan Jakúbek
Chief Strategy Officer

- Joined Eurowag in 2017 and previously served as the Group's Chief Corporate Development Officer
- VP at the central European private equity group Enterprise Investors
- Held Non-Executive Director roles at AVG Technologies, Supervisory Board member at Kofola, and STD Donivo
- Master's degree in Finance, Banking and Investments from Ekonomická univerzita in Bratislava



Emma Copland
Chief HR Officer

- Joined Eurowag in 2022
- Previously held the role of Chief People Officer at RM plc
- HR Director at Centrica and The Bicester Collection
- Holds a Chartered Institute of Personnel Development (CIPD) qualification from the University of Westminster



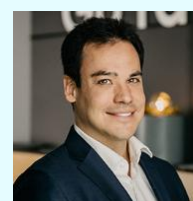
Francesco Nazzarri
Chief Product & Commercial Officer

- Joined Eurowag in 2024
- Previously held the role of CCO at Experian PLC for EMEA and APAC
- Held a wide range of product and commercial roles with Symantec Corporation, Vodafone Group, Cable & Wireless Worldwide
- At Vodafone, developed and launched the first integrated products and multi-play propositions for the telecoms sector
- Holds a Master's degree and a PhD in Telecommunications Engineering from Bath University



Pavel Hendrich
Chief Technology Officer

- Joined Eurowag in 2022
- CTO of the Czech-based start-up Liftago, replacing Liftago's monolithic architecture with micro-service architecture
- Spent many years in the banking sector, working in various roles for Home Credit International, including Software Development Director and Chief Information Officer



Felipe Alves
Chief Operating Officer

- Joined Eurowag in 2024
- COO at Ananas e-Commerce, transforming it into a leading e-commerce ecosystem in the Balkans
- Director of Mercado Envios, leading the supply chain strategy and transformation across Latin America
- Partner at Boston Consulting Group
- Holds an MBA from COPPEAD, Brazil and a degree in Industrial Engineering from PUC-RJ, Brazil



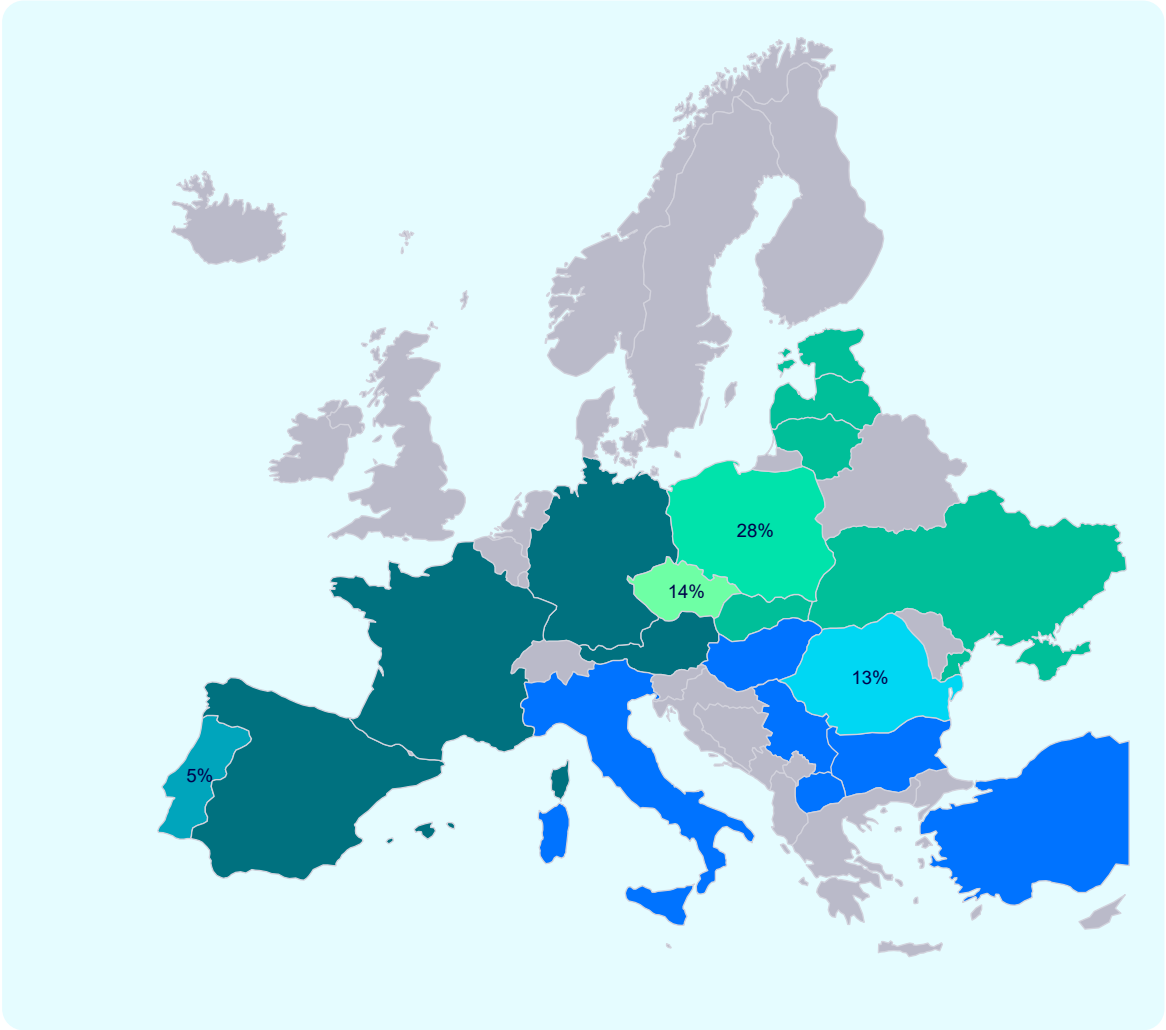
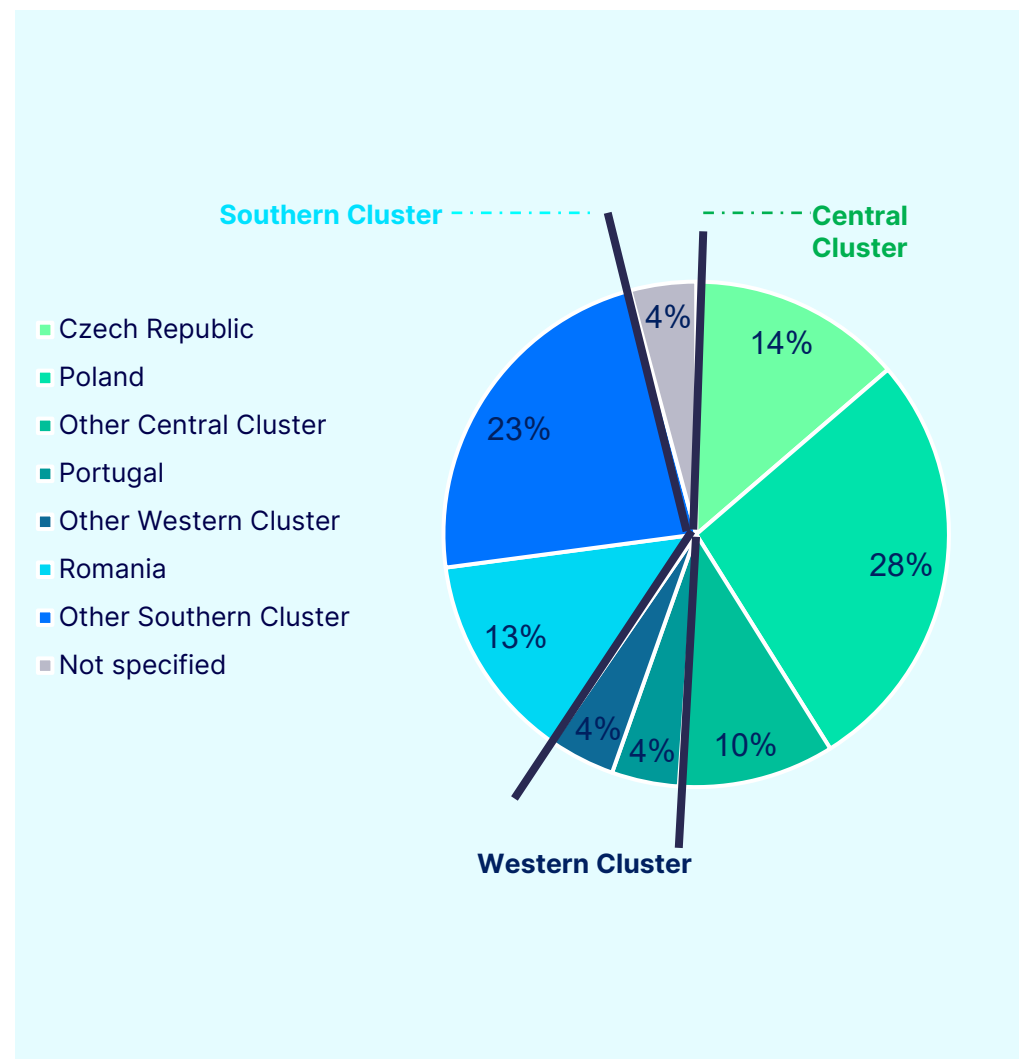
Attila Dsupin
Senior VP Energy BU

- Joined Eurowag in 2016 and previously served as Sales Director
- Previously worked at international energy group, MOL, holding different positions from Business to Finance. He was leading the Group Controlling function and spent years leading the operation of MOL Group in the Czech republic as CEO.
- Graduated from the University of Economics in Hungary.

Appendix



Net Revenue Geographical Split



Note: Percentage represents proportion from total Group net revenue.

~17k

energy stations around
Europe

25

countries covering
most of Europe

31

own truck parks in
most optimum locations



~2,200

alternative fuel locations
(HVO, LNG/BioLNG)

>200

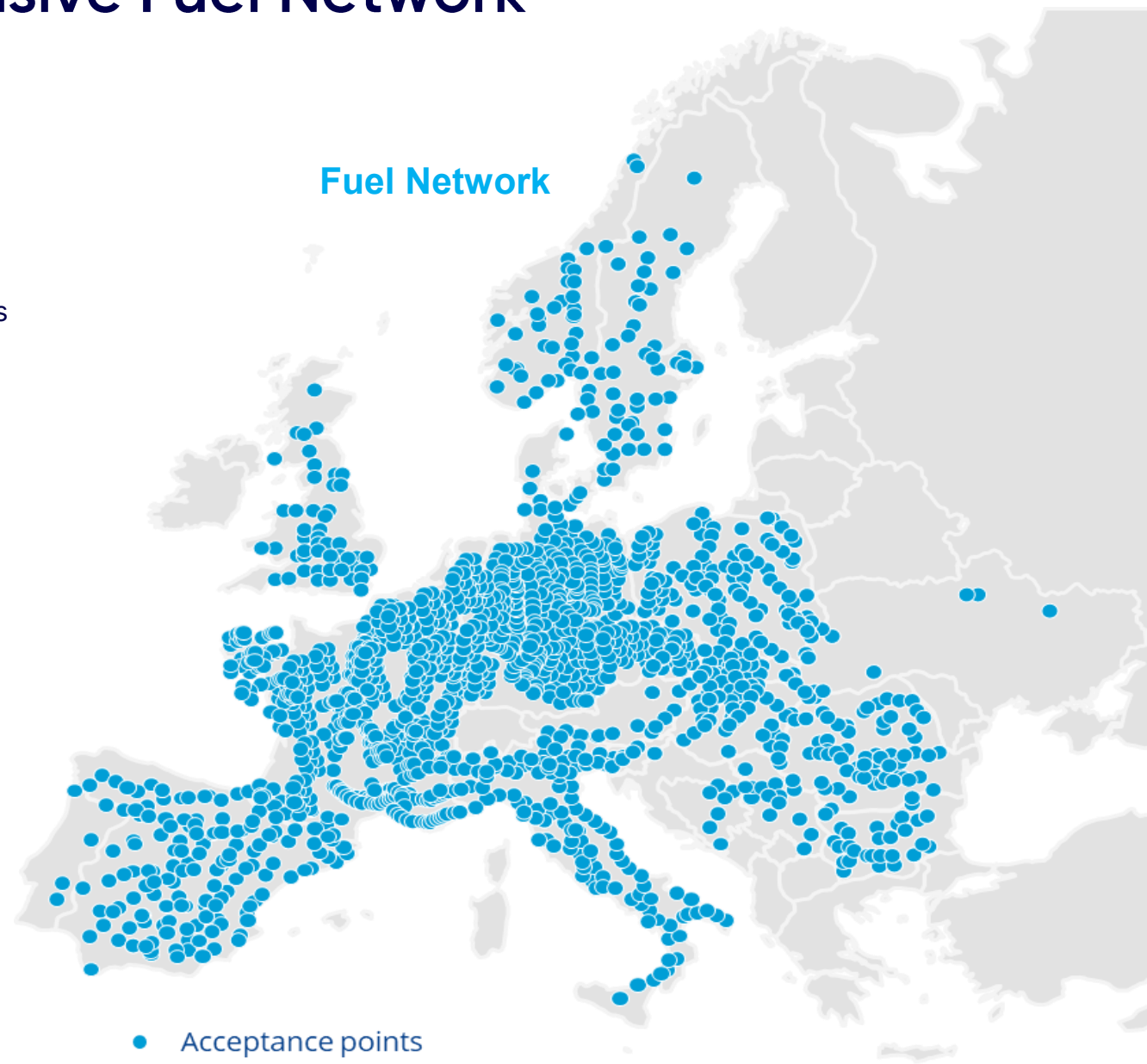
charging locations
accessible via our new
hybrid fleet card

First CRT¹-focused

eMobility

Service Provider ("eMSP")

Fuel Network

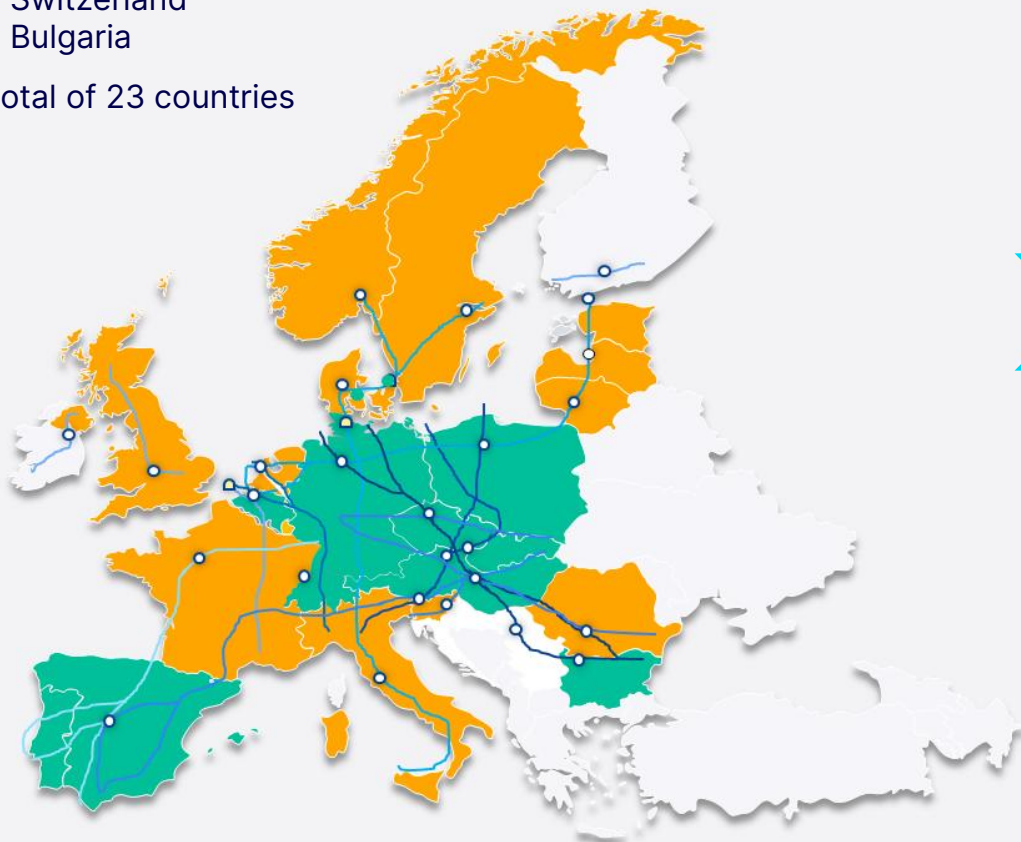


Office Further Differentiated by Comprehensive EETS¹ Toll Coverage, on a Single Device

2025

- + Switzerland
- + Bulgaria

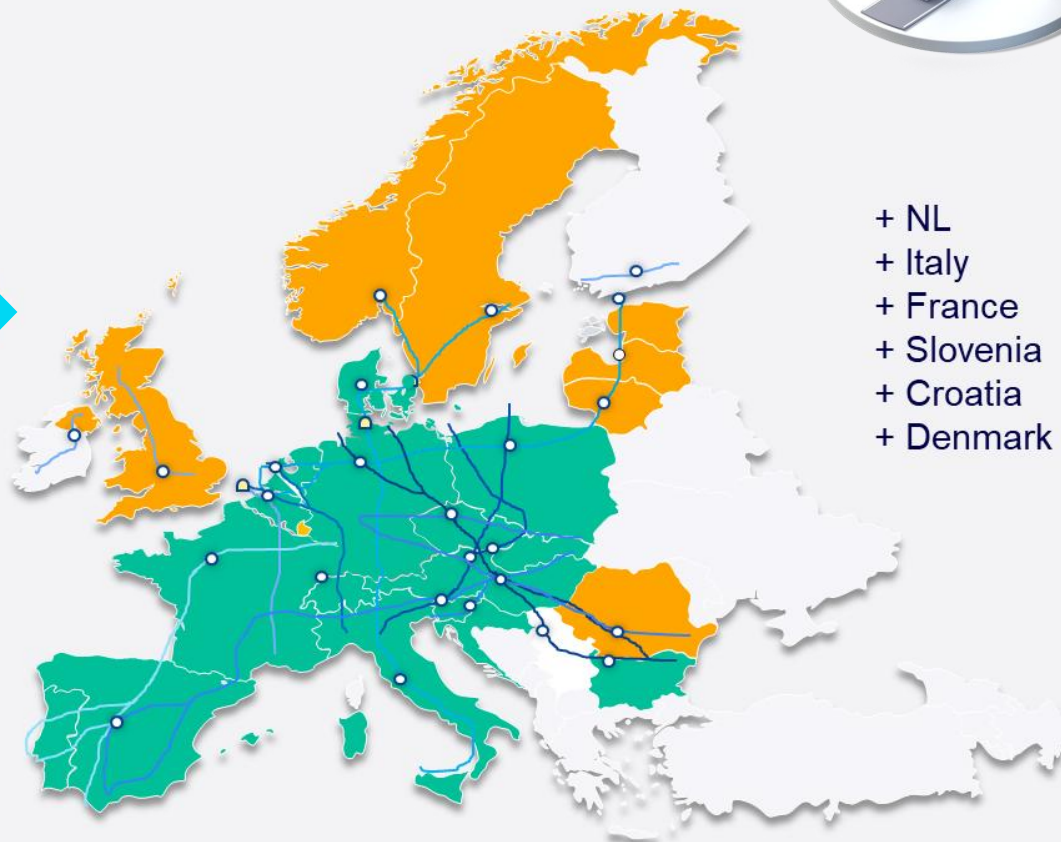
Total of 23 countries



Number of Eurowag EETs certifications: 13

■ Eurowag OBU
■ National solutions

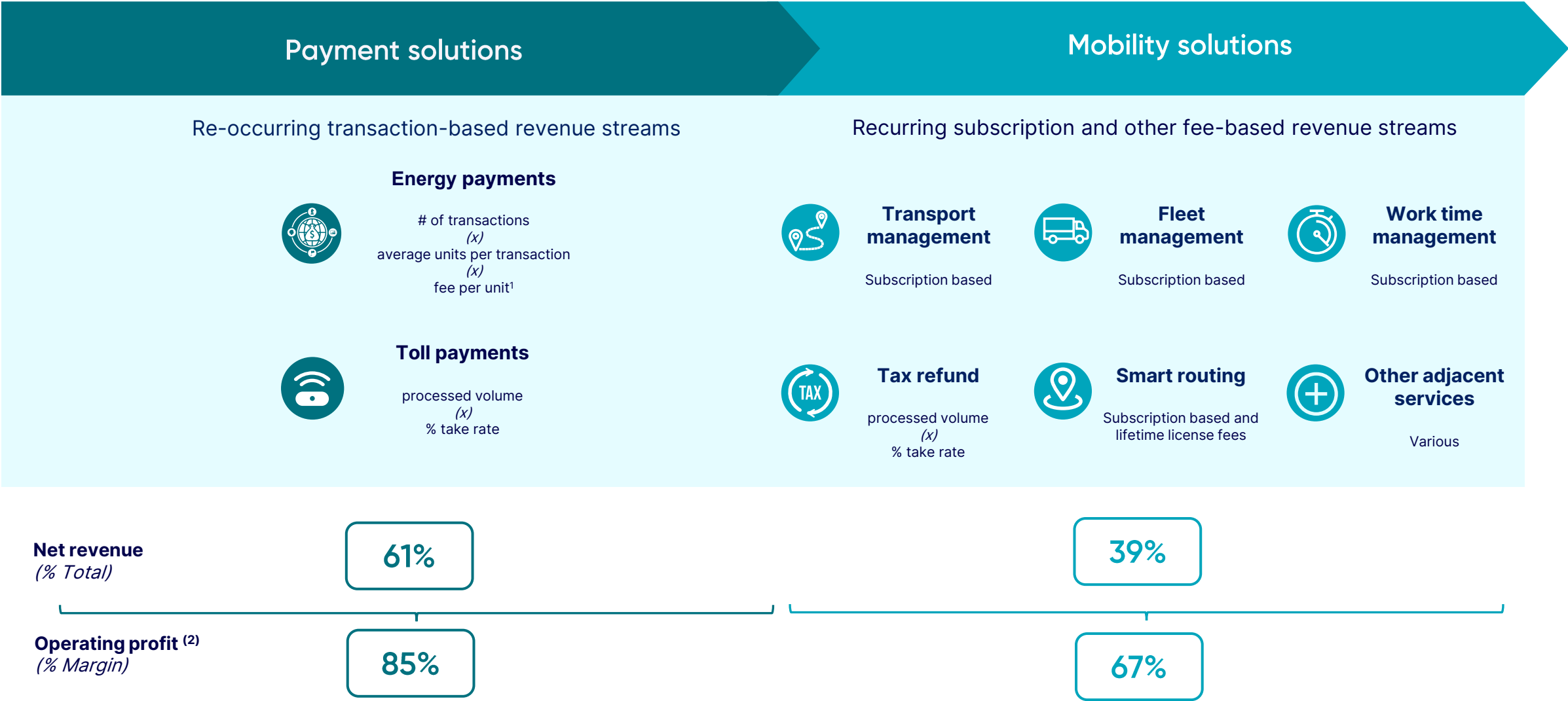
2028²



- + NL
- + Italy
- + France
- + Slovenia
- + Croatia
- + Denmark

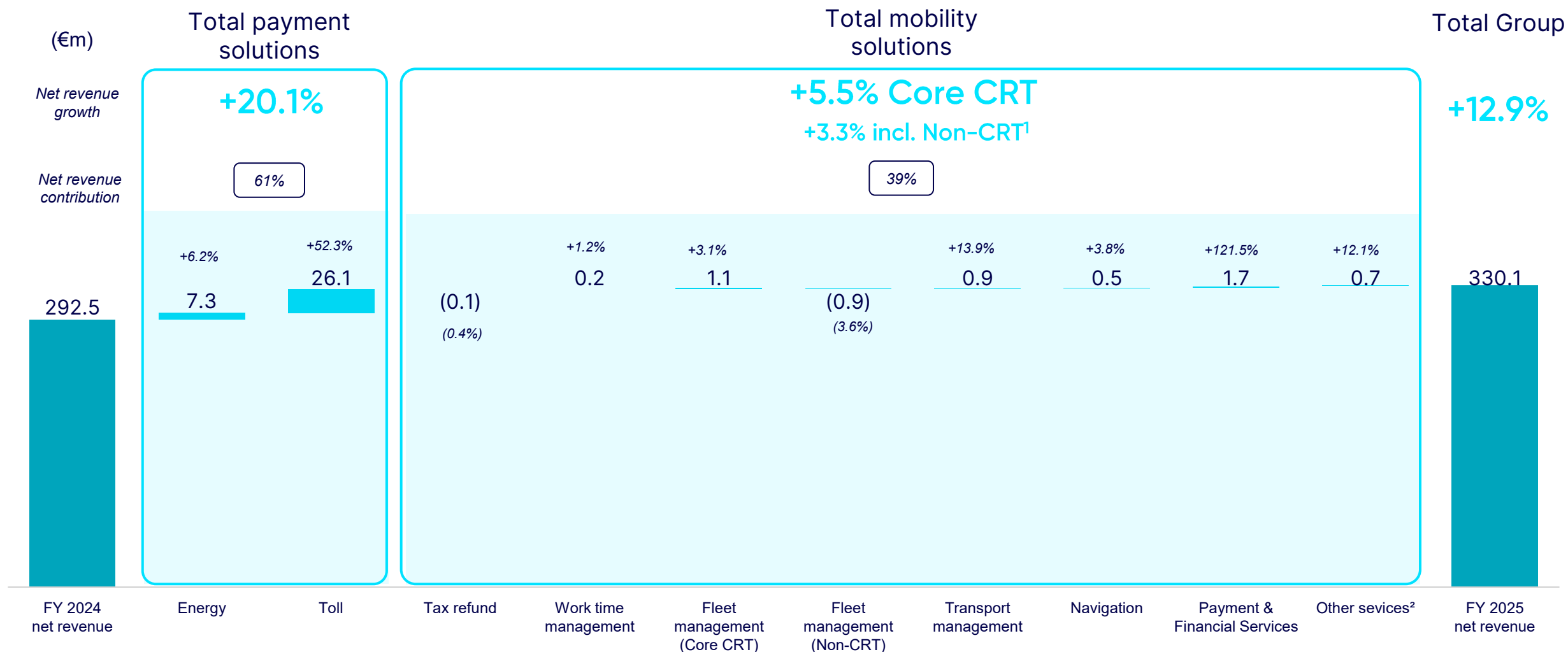
Number of Eurowag EETs certifications: 19

Revenue Model



Notes: (1) Units: e.g. litres of fuel, kilo of LNG /CNG, kWh for EV; (2) Operating profit is defined as net energy and services sales less operating costs that can be directly attributed to or controlled by the segments. Operating profit does not include indirect costs and allocation of shared costs that are managed at group level.

2025: Significant Revenue Contribution from Toll



Notes: (1) Non-truck revenue such as LGVs, buses and passenger cars (2) Other services include road services

Alternative Measures

	Adjusted (€m)	Adjusting items (€m)	FY 2025 (€m)	Adjusted (€m)	Adjusting Items (€m)	FY 2024 (€m)
Net revenue	330.1	—	330.1	292.5	—	292.5
EBITDA	132.1	(14.8)	117.3	121.7	(14.8)	106.9
EBITDA margin (%)	40.0%	—	35.5%	41.6%	—	36.5%
Depreciation, amortisation and impairments	(47.2)	(17.6)	(64.8)	(45.7)	(19.8)	(65.5)
Share of net loss of associates	(2.3)	—	(2.3)	(0.7)	—	(0.7)
Operating profit/(loss)	82.6	(32.4)	50.2	75.3	(34.6)	40.7
Finance income	0.8	—	0.8	2.7	—	2.7
Finance costs	(31.9)	—	(31.9)	(31.7)	—	(31.7)
Profit/(loss) before tax	51.4	(32.4)	19.0	46.3	(34.)6	11.7
Income tax	(17.9)	1.1	(16.8)	(14.0)	5.2	(8.8)
Profit/(loss) after tax	33.5	31.3	2.2	32.3	29.4	2.9
Basic earnings per share	4.83		0.30	4.65		0.39

Adjusting Items

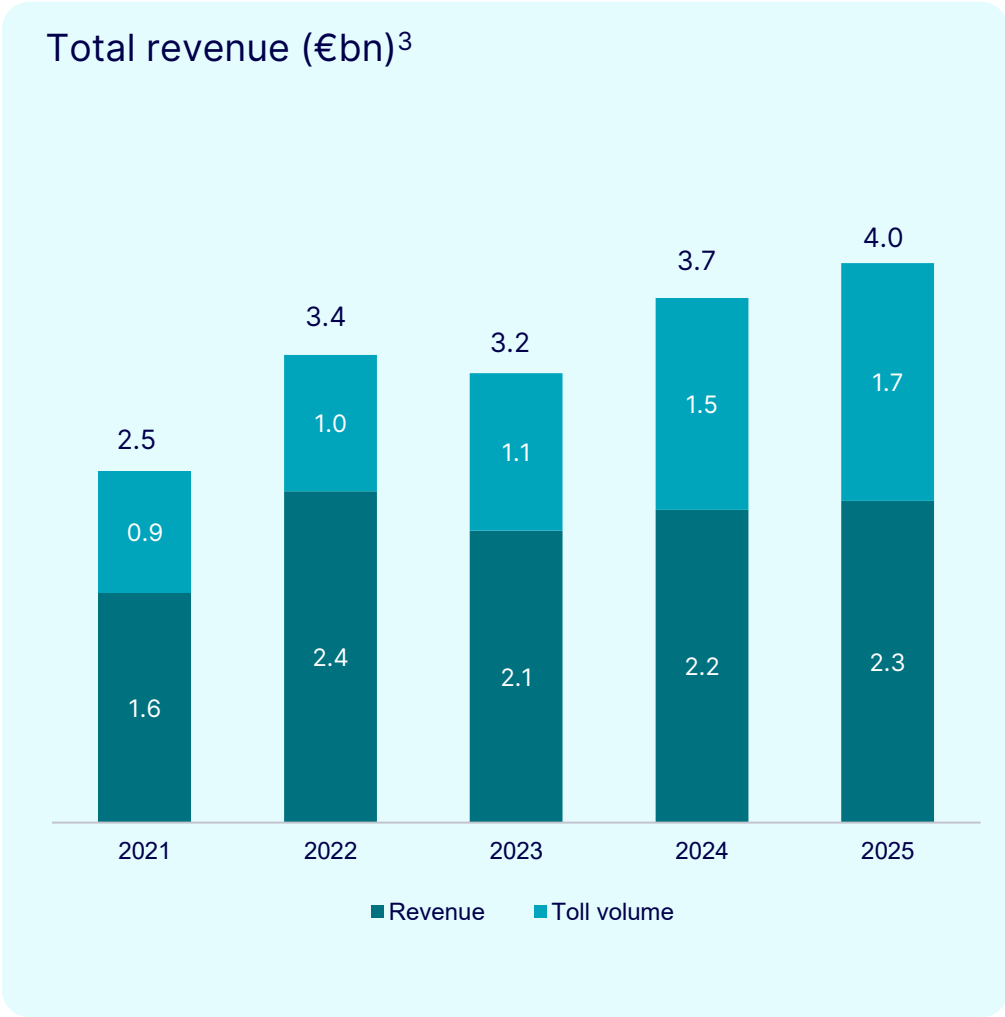
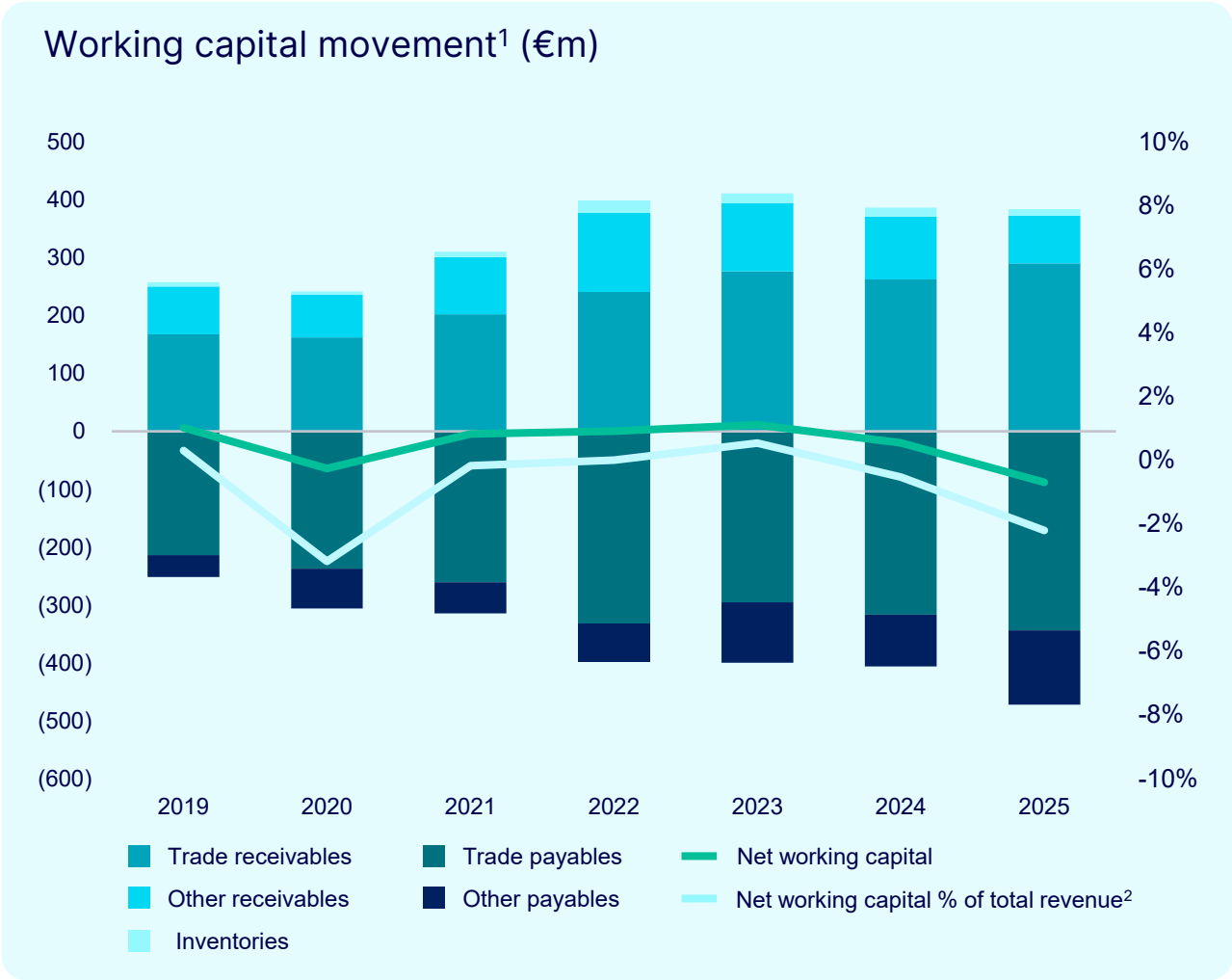
Adjusting items

	FY 2025 (€m)	FY 2024 (€m)
M&A related expenses	0.2	6.3
Transformation expenses	5.3	—
ERP implementation and integration costs	9.3	6.3
Share-based compensation	—	2.2
Adjusting items in operating expenses	14.8	14.8
Adjusting Items in depreciation and amortisation	17.6	19.8
Total adjusting items	32.4	34.6

Adjusted EBITDA reconciliation

	FY 2025 (€m)	FY 2024 (€m)
Profit before tax	19.0	11.7
Intangible assets amortisation	49.6	50.0
Tangible assets depreciation	9.5	9.6
Right-of-use depreciation	5.8	5.6
Depreciation and amortisation	64.8	65.5
Net finance costs and share of net loss of associates	33.5	29.7
EBITDA	117.3	106.9
Adjusting Items	14.8	14.8
Adjusted EBITDA	132.1	121.7
Adjusted EBITDA margin	40.0%	41.6%

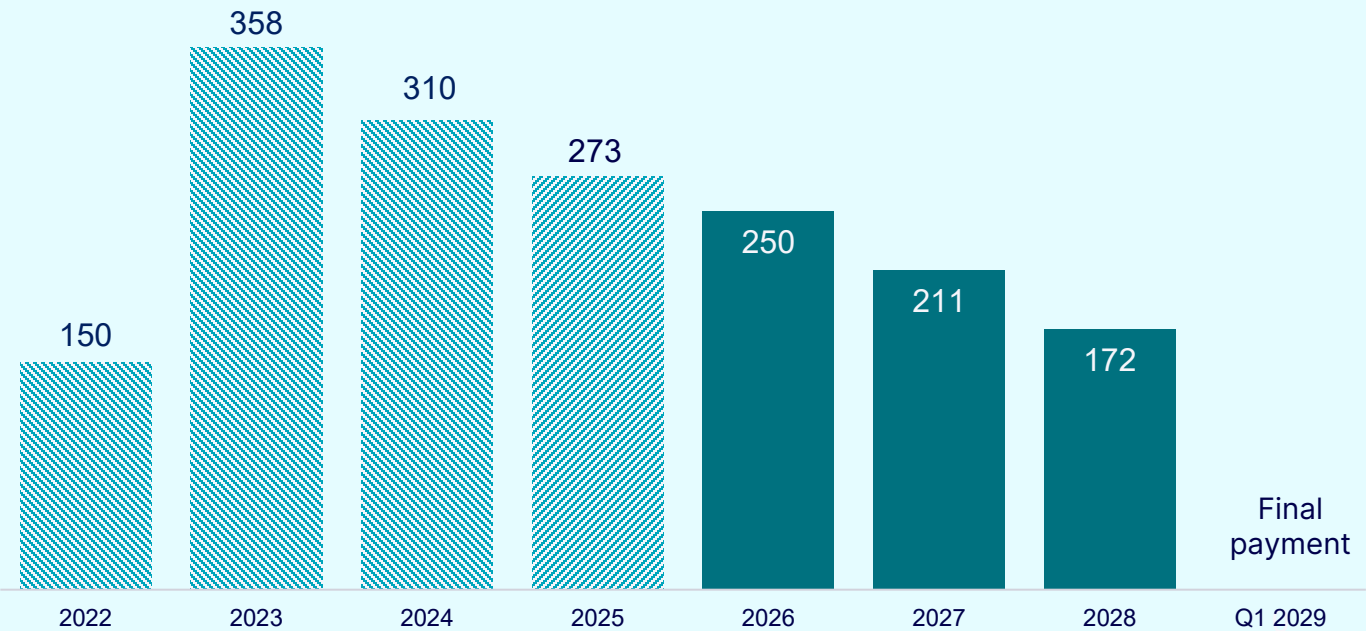
Good Control on Working Capital Despite Revenue Growth



Notes: (1) Trade payables and receivables include AP/AR related to the core business. Other payables include employee related liabilities from social and health insurance, liabilities payable to employees for salaries and accrued vacations, advances around customer deposits related to OBUs and prepaid cards, as well as deferred acquisition considerations for Webeye and Aldobec. Other receivables include receivables from foreign tax authorities and financing of tax refund customers, advances related to the production of OBU units and other business-related advances. (2) Total revenue calculated as revenue from contracts with customers plus toll volume, (3) Gross toll volume not included in external reporting as Eurowag is acting as agent.

Debt Profile

Updated debt amortisation profile (€m)



Club finance agreement¹ amended to extend maturity to 2029 and reduce term loan amortisation

- Facility A: €150m amortising facility with quarterly repayments plus a €57.5m balloon
- Facility B: €180m amortising facility with quarterly repayments plus a €69m balloon
- Original Revolving Credit Facility of €235m for revolving loans and ancillary facilities
- Original €150m uncommitted Incremental Facility for acquisitions, capital expenditure and revolving credit facilities

Amortising interest rate swaps at H1 2025

Facility A and B:

- Total of €137m with fixed interest rate between 2.2% pa and 3.5% pa, expiring by 2027
- Hedge ratio at approx. 50% of term loan exposure

Interest rate margins

Facility A and B:

- 2.10% pa for net leverage between $\leq 3.2 \geq 2.5$
- 1.90% pa for net leverage ≤ 2.5
- Sustainability KPIs included in the multicurrency term and revolving facilities agreements

Note: (1) Facility A of €150m, drawn October 2022. Facility B of €180m, drawn March 2023. Incremental Facility I, €50m drawn in May 2023. Incremental Facility II, €33.5m drawn in November 2023. Incremental Facility III, increased Revolving Credit Facility to €285m for revolving loans. Incremental Facility IV, €16.5m drawn in January 2026.

EW EUROWAG

Contact:



investors@eurowag.com



investors.eurowag.com



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